

PEARL NAVAL

Ship Management





A LIFE ON THE
OCEAN WAVE WITH
A SAFE COMPANY



PEARL NAVAL

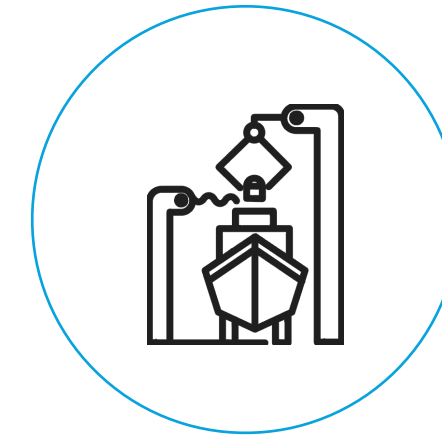
Accurate heading to your target...



Founded in 2017



Fleet Management



Project Management

About Us.

Marine & Offshore Section of Pearl Naval

**PEARL NAVAL HAS BEEN
INSURED BY ITC OF THOMAS MILLER**

Global
Procurement

Over 80 ports
Sales & Service Support

Employees
over 100 Staff





Vision.

- ◆ No Incidents / Accidents
- ◆ No Oil Spill
- ◆ No Customer Complaints
- ◆ No Port State Control Detentions
- ◆ No External Non Conformities
- ◆ No Lapses in Security
- ◆ No Detention
- ◆ No Major Breakdown
- ◆ No Delay

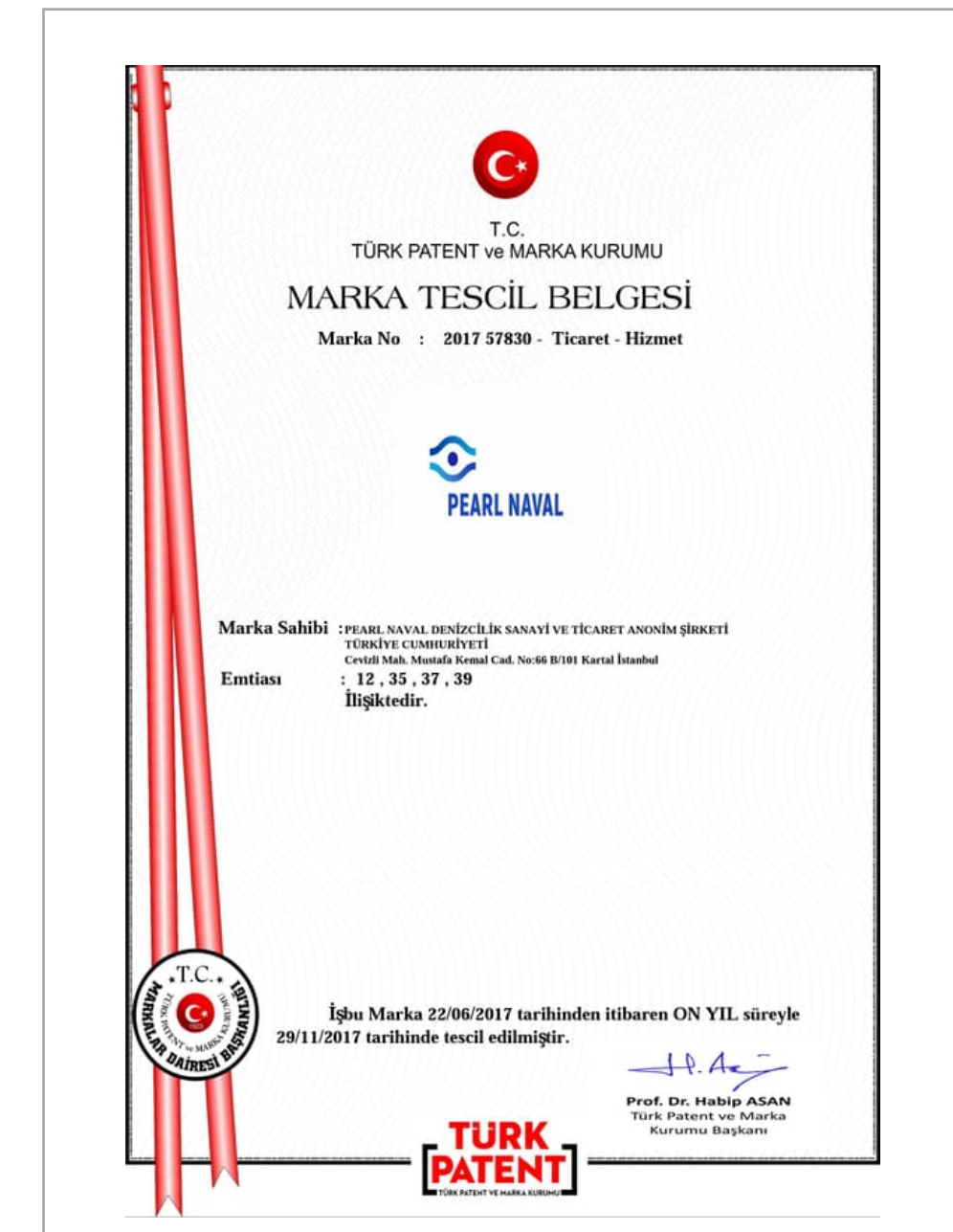
Mission.

Aims to provide one stop multiple shipping solutions that exceeds client expectations and to be recognized as a trustworthy and dependable worldwide shipping group.



Certificates.

Such documentation indicates the company's high international standards



Companies.



Divisions.

PEARL SHIPMAN

PEARL TRADING

PEARL & W UK

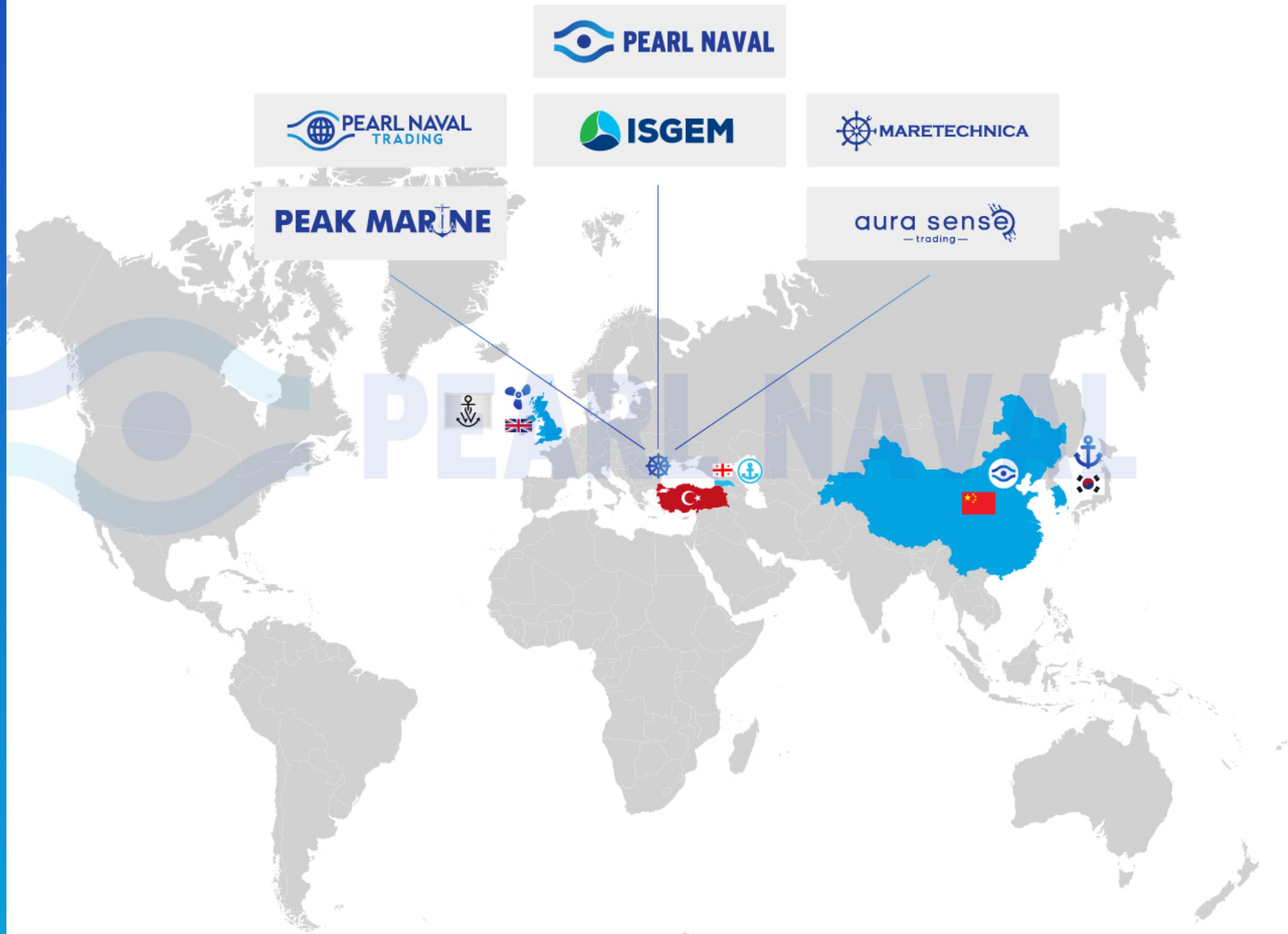
PEARL MANNING

PEARL SURVEY

PEARL GASTECH

PEARL ENGINEERING

PEARL SUPPLY



LeesGreen. Make the Oceans Green	JCONJIN
TALENT LNG	DHP Engineering
JID SHIPYARD & DRYDOCK	marine cloud sea365.net
VERIZ	SIM4 CREW
MARCO POLO	EKOL 1977
VR Maritime Services Pvt. Ltd.	MMS GROUP Quality. Modernity. Experience

Global Services.

1 SHIP
MANAGEMENT



2 CREW
MANAGEMENT



3 SHIP
CHARTERING



4 SALE &
PURCHASE



5 REPAIR &
RETROFIT



6 SHIP
REGISTRATION



7 FLAG
REPRESENTATION



8 SHIP
CLASSIFICATION



9 NEWBUILDING
SUPERVISION



10 DRYDOCKING
MANAGEMENT



11 CONSULTANCY
SERVICES



12 PROCUREMENT
& LOGISTICS



13 CATERING



14 CLAIM
HANDLING



15 TRAINING



16 SURVEY
& AUDITE



17 OIL
& GAS



18 SHIP
AGENCY



Commercial Management.

Here below you may find some of the first Class Charterers and Traders that Pearl Trading is cooperating either through direct time charterer, voyage charterer or sub-let:



Partners & Brands.

World wide supply

LeesGreen®
Make the Oceans Green

JCONJIN

 **TALENT LNG**

DHP
engineering

**JID SHIPYARD &
DRYDOCK**

marine cloud
sea365.net

 **VERİİZ**

SIM4
CREW 


MMS GROUP
Quality. Modernity. Experience


MARCO POLO


EKOL
DENİZCİLİK EĞİTİM MERKEZİ
1997

 **VR Maritime Services Pvt. Ltd.**

Service in 7 Continents & 5 Ocean.

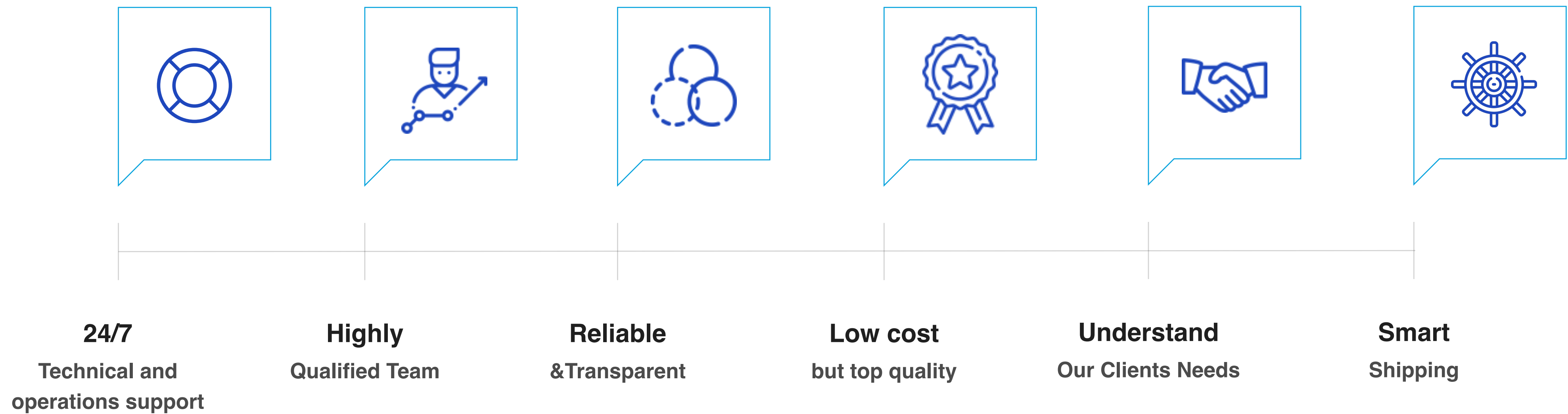
Pearl Naval has been authorized by following flag administrations, RO's for Turkey, S.Korea considering flag registration, flag state inspections, classification and survey.

Flag Registration & Classification

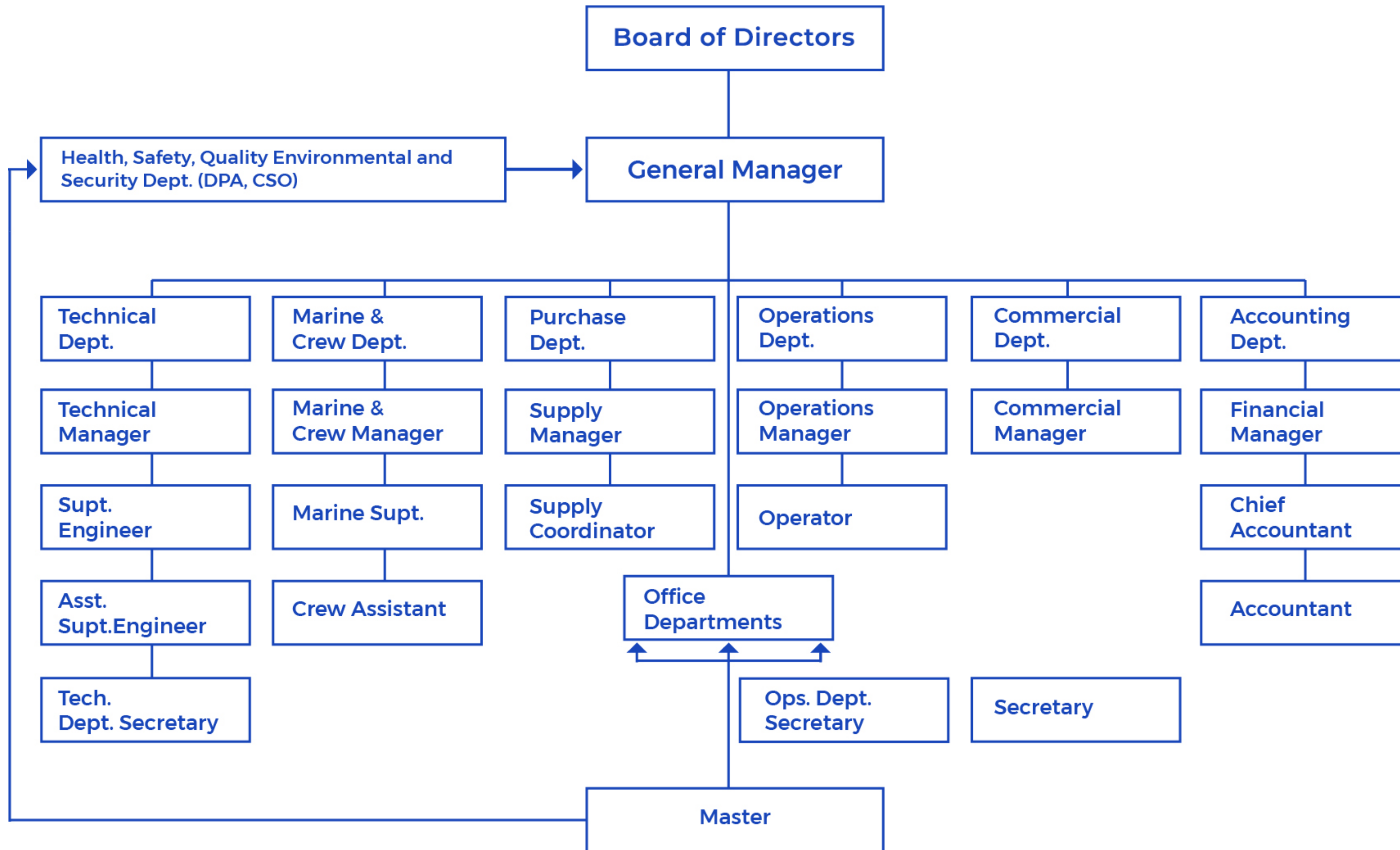


Profile.

One stop multiple solutions



Organization Chart.



Turnkey Solutions.

- ◆ Technical Management
- ◆ Fund Management
- ◆ Crew Management
- ◆ Purchasing & Logistics & Repair Services
- ◆ Procurement & Exclusive Agency
- ◆ Bunkering & Lub. Oil Supply
- ◆ Cost Control & Financial Reporting
- ◆ Lay-Up Management
- ◆ Insurance Consultancy, Due Diligence
- ◆ Operations & Post Fixtures
- ◆ Commercial Advisory Services
- ◆ Marine & Offshore Solutions
- ◆ Technical Consultancy
- ◆ Green Energy Management





Project Management.

- ◆ Newbuilding Contract Negotiations
- ◆ Legal & Commercial Support
- ◆ S&P • Shipyard Selection & Audite
- ◆ Newbuilding Site Supervision
- ◆ Contract & Spec Review, Plan Approval
- ◆ Ship Inspections Survey
- ◆ Drydocking Management
- ◆ 3D Engineering

News From Us.

A long journey across the seas
Made courage and passion

DRY CARGO [See all articles](#)

LATEST JOBS **Technical Superintendent - B**

Pearl Naval targets pair of handysize bulker buys

October 5th, 2017 17:00 GMT by Harry Papachristou

Published in **DRY CARGO**

New Turkish player Pearl Naval plans to add two handysize bulkers to its fleet by the end of the year to replace a nine-year-old supramax the company sold to unidentified buyers last week.

Pearl Naval general manager Burak Alkoc also confirmed to TradeWinds that the company had sold its 56,800-dwt *MS Jupiter* (built 2008).

DRY CARGO [See all articles](#)

LATEST JOBS **Senior Operations Manage**

Pearl Naval hits stride, looks to expand

September 21st, 2017 17:00 GMT by Harry Papachristou

Published in **DRY CARGO**

A new shipowning and shipmanaging company is coming into its own in Turkey, with three bulkers under its belt barely three months after it launched operations.

Pearl Naval was set up in Istanbul in mid June, its managing partner Burak Alkoc revealed to TradeWinds in an e-mail.

PEARL NAVAL SHIP MANAGEMENT | PROFILE

Navigating to green horizons

Building on its solid maritime experience, Turkey-based Pearl Naval Ship Management is fully in tune with the changes in the market. "The environment and sustainability are the hot topics of the moment and we are ready to embrace future developments," said Burak Alkoc, the company's President. Romana Moares reports.

Pearl Naval Ship Management was founded in 2017, and incorporated in Turkey at its operating headquarters in Istanbul as a ship owning and ship management company.

"We operate handysize and supramax bulk carriers. Our mission is to provide first class ship management, chartering, reworking, contracting, advisory and construction supervision services that meet safety and environmental requirements, utilizing our extensive maritime experience and striving to be a permanent player in a very competitive shipping market," said President Burak Alkoc.

As a result of long-term relationships with wide-ranging solution partners, in 2018 the company established a branch office in Tangany, South Korea to cover the Far East region.

"Within ship management, we have been focusing particularly on third party technical and crew management in order to extend our business scope," he said. "Pearl Naval has good cooperation with South Korean vendors to manage alternative territory prospects."

Pearl Naval is also working with major shipyards in order to improve design concepts reflecting new requirement, regulation and efficiency issues. Mr Alkoc affirmed that the company is making every preparation for the upcoming changes and pointed out that an annual convention of the IBSA (International Bulkcar Industry Association) will be held in October 2017 in Istanbul, focusing on providing some guidance to maritime stakeholders as the sector enters a greener era after March 2020.

Mr Alkoc pointed out that although the new requirements have been known for









Gürhan Burak Alkoc
Managing Partner (Founder)

We aim to be a major brand international arena

Gürhan Burak Alkoc, owner of the newly established company Pearl Naval, said: "It is not easy to found a company and enter the sector at this time being; however, we founded our company by turning the crisis into an opportunity in a sense at this time, and the industry has an upward trend now". We talked to Gürhan Burak Alkoc about their plans, their goals and the latest developments in the world market.

After the global economic crisis that started in the USA and spread to all over the world, the maritime industry also suffered from it. It is not easy to establish a company during such a period. How did the journey begin? The conditions are quite difficult, especially for those ship owners. I think those who have been involved in the business long. On the other hand, both sides (the buyers and sellers) have not opened mind sets. This makes us happy. Newly established companies like us, which are engaged in ship management, operation of ships have an obligation to reach the global market. Obviously this is not easy. We at Pearl Naval, operate ship management and also provide consultancy as a kind of service to maritime. It is possible to work in maritime in countries such as the USA, Canada and Italy.

Market is suffering from a serious crisis since 2008. We need to wait although market has started to move again, especially sea level high-drying, maritime sector signed and second-hand vessels are brought to very high prices. Therefore, at the moment, single revenues of ship owners are not sufficient to cover the actual operating expenses plus financial expenses of the ship when high-drying, maritime sector signed

some time, many owners still hesitate to invest in second-hand vessels, choosing a "wait and see" approach regarding vessel installations. In terms of newbuilds, vessels are being installed but the rate has yet to reach 85% of the total fleet.

"Considering the small number of shipowners who have installed newbuilds ready to have 2020, it is obvious that the market will be affected negatively," he reflected. "It is estimated that the regulations will never probably get applied in maritime transportation between developing countries, with analysis' perspectives of the actual compliance rate standing at around 80%."

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VIRAMARITIME 24 NEWS NOVEMBER 2017

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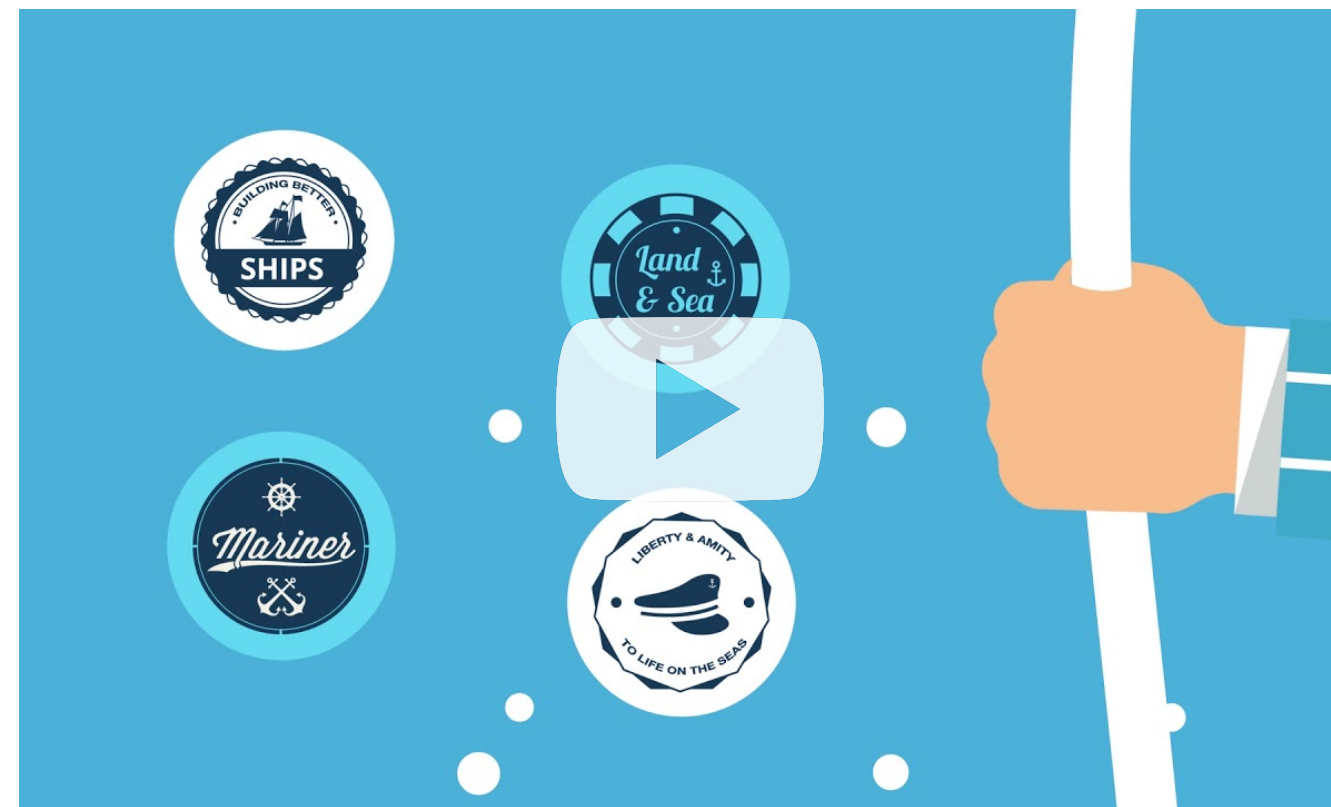


For More Details.

Global perspectives matching global demands



<https://www.youtube.com/watch?v=IBTmvGt7W5Y>



<https://www.youtube.com/watch?v=-GtuZpleZWw>



<https://www.youtube.com/watch?v=N1rh90rCKE4>

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SAIL WITH US ON

